

ENTITY Robles Industries LLC **ADDRESS** 2186 Jackson Keller Rd., Suite 628, San Antonio, TX 78213 **POC** Frank R. Robles, Principal and Managing Member
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CORE COMPETENCIES

Robles Industries LLC builds and secures the software systems federal and regulated clients depend on, from written specification through production delivery, with security designed in rather than retrofitted before assessment.

- **Custom software development.** Application and API development, greenfield builds, and recovery of stalled projects. TypeScript, Python, Swift, Go.
- **Systems design and integration.** Current-state assessment, target architecture, migration sequencing, and integration across records, scheduling, and reporting systems.
- **Security engineering.** Threat modeling during design, identity and access control, audit logging built to satisfy an assessor, and incident response.
- **Cloud and infrastructure.** Infrastructure as code, migration from on-premises and over-built cloud estates, tested backup and recovery, cost rightsizing.
- **Immersive and AR/VR systems.** Unity development, real-time input, and motion-based interaction for training and maintenance applications.
- **Security training and program support.** Staff programs against phishing, pretexting, and impersonation, written against how a specific team actually operates.

DIFFERENTIATORS

Principal-led delivery, no bench rotation

The engineers who scope the work perform it. There is no capture team and no substitution after award. Institutional knowledge of the system stays with the people who built it.

Delivered DoD program experience

Development lead on a completed Air Force AFWERX SBIR Phase II, contract FA8649-23-P-0466. Familiar with subcontract delivery under a prime on a federal award.

Sixteen years continuous operation

Same principal since 2010, across defense, healthcare, legal technology, and financial services.

No vendor lock at close

Source, deployment pipeline, architecture documentation, and runbook transfer to the client throughout the engagement, not at the end of it.

PAST PERFORMANCE

Immersive hands-free training, U.S. Air Force

DEVELOPMENT LEAD, SUBCONTRACT

AFWERX SBIR Phase II · Contract FA8649-23-P-0466 · \$1,150,000 · Feb 2023 to Apr 2024

Gaze and motion controlled access to checklists, maintenance procedures, and command and control media for airmen working with both hands occupied. Prime: Quantum Interface LLC, Austin, TX. Robles Industries supplied the development lead; the award was made to the prime.

Clinical operations tooling and screening workflows

TECHNICAL LEAD, DIRECT COMMERCIAL

Commercial · Medical services support company · 2024 to present

Patient outreach systems, multi-channel clinical screening workflows built against existing records infrastructure, internal tooling, and a staff security program covering pretexting and impersonation of clinical staff. Reference available on request.

Legal services marketplace through acquisition

COO AND CTO

Commercial · Multi-year · Concluded in acquisition

Operating and technical leadership of a legal services marketplace platform, covering the engineering organization and business operations through to a completed acquisition.

TECHNICAL ENVIRONMENT

LANGUAGES	TypeScript, Python, Swift, Go, SQL, C#
PLATFORMS	AWS, Azure, Cloudflare, Linux, Kubernetes, Docker, Unity
DATA	PostgreSQL, SQLite, Redis, S3, HL7 and FHIR interfaces
PRACTICE	Infrastructure as code, CI/CD, threat modeling, zero trust access

SECTORS DELIVERED IN SINCE 2010

Defense and aerospace · Healthcare and clinical operations · Legal technology · Financial services · Physical security and access control · Enterprise software

ENTITY IDENTIFIERS

UEI on request
CAGE on request
 SAM.gov registered and active
 Established 2010 · Texas LLC

BUSINESS SIZE AND STATUS

Small business, self-certified
 Small under all NAICS listed
 No socioeconomic certifications held
 No GSA schedule or GWAC held

NAICS CODES · PRIMARY 541512

541512 Computer Systems Design Services (**primary**)
541511 Custom Computer Programming Services
541519 Other Computer Related Services
518210 Computing Infrastructure Providers, Data Processing, Hosting
541513 541611 541715 611420

PRODUCT AND SERVICE CODES

DA01 Business Application Development Support
DA10 Application Development Software as a Service
DF01 IT Management Support
DJ01 DH01 DE01

ACQUISITION PATHS

Prime: open market and SAP
 Subcontract to prime
 Teaming and joint venture

PLACE OF PERFORMANCE AND CONTACT

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